



Table of Contents

1. Introduction..... 3

2. Quality Targets:..... 3

3. Claim Costs: 4

4. Final provisions 4

Target Agreement

Concluded between:

Supplier Name

Supplier Address

and

Motherson SAS Plant Name

Motherson SAS Plant Address

for Customer Program

Program Name

1. Introduction

Purpose of this document is to define and to describe the customer program and plant specific requirements concerning quality targets and claim management between the relevant Motherson SAS- and Supplier production plants as supplement to the General Quality Agreement.

2. Quality Targets:

Type Indicator	SOP (6 months before)	6 months after SOP
PPM		
# DMRL claims		
# DMR claims		
# DMRC claims		
# DMRW claims		
# Repetitive quality concerns		
% On time reaction to quality concerns (8D response)		
% PPAP / Annual Validation On time		
% Compliance with Certificates requirements (Management/ Safety/ Environment)		

3. Claim Costs:

Motherson SAS will charge back all costs and expenses caused by non-conformity incidents.
As sorting, rework, returning of defect parts, etc.
Potential financial sanctions charged by the OEM from Motherson SAS caused by the Supplier are not included and will be transferred to the supplier.

4. Final provisions

Supplier is also liable for all damages caused by delayed delivery incl. the costs of production stand-stills at Motherson SAS and the OEM.

The supplier is expressly not liable for faults that are caused by improper use or faulty assembly by Motherson SAS or a third party except improper use was caused by improper supplier instruction.

This contract will be valid for the whole project life-time. Target agreement will be renegotiated once a year and/ or every time target values required from the OEM become stricter.

This contract has been elaborated in two copies, one for each party.

Motherson SAS Automotive:

Supplier:

Place:

Place:

Date:

Date:

.....

Quality Manager

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Quality Manager